Sales & Marketing-CM 219, Eastern court Corporate Office, New Delhi-1 Tel No 23326544, Fax 23326545 ddg_sales@bsnl.co.in



No. 27-1/2013-S&M-CM/63

Date: 01.07.2013

To.

The Chief General Manager, All Telecom Circles / Districts BSNL

Sub: Commission to channel partners for payment of Post-Paid bill of mobile through C-Top-up

Ref: This office letter no. 27-1/2011-S&M-CM/52 dated 12.12.2012

The competent authority has approved a uniform commission structure of 2% for mobile Post-paid bill (exclusive of Tax) payment through C-Top-up with upper capping of Rs. 10/- per bill.

- (ii) This commission will be applicable if the bill has been paid for full amount by the customer.
- (iii) This revised commission structure shall be applicable only after separation of wallet for pre-paid subscribers & Post-paid subscribers in the C-top-up system.
- (iv) Necessary acceptance testing may be conducted before launch of this service.
- (v) Date of implementation may be decided after technical readiness of bifurcated wallet system in each of the four zones and it's A/T as above.

(Upendra Bakolia) Addl. GM (Sales & Mktg.-CM)

Copy to:

1. GM (VAS), BSNL CO New Delhi.